

# SELECTION SHEET MANAGER<sup>®</sup>

Close more sales via better management of your showrooms and customer selections

**Provide your showroom staff with a tool designed for their unique needs**

- **Create, print, store, and analyze selections**
- **Personalized appointment calendar**
- **Pop-up reminders**

The typical showroom closes only a small percentage of its sales opportunities. Dancik's Selection Sheet Manager enables you to track every customer selection, follow up when required, and increase your closing rate.

*Ideal for laptops and hand-held tablet PC's.*



Showroom selections are often stored on paper for months before they are finalized and ordered. Selection Sheet Manager eliminates the hassles long associated with selections.

## **Selection Sheet Repository**

Selection Sheet Manager removes the need to hand-write or hand-extend selections. Locate a selection, regardless of which store or showroom originally handled it. Find selections based on nearly any criteria - customer, salesperson, contractor, designer, builder, architect.

## **Selection Sheet Analysis**

This feature allows you to see which products are selected the most and which selections need follow up, and why.

## **Select by Room/Area**

Customers can have their selections organized and sub-totaled by room and area - even personalized with their own designated name for each room. Because customers often can't decide among their favorite colors and designs, you can store multiple selections for each room until customers are ready to make a final selection.

## **Documents**

You can generate customizable selection sheet documents with the option to include product images and prices. Select any pricing level so selection sheets may be given to builders, contractors and homeowners - each with their own prices.

## **Integration**

Selections can be automatically converted to orders. You can view inventory and product specifications, which reside in the Dancik Enterprise System, yet are fully integrated and accessible to Selection Sheet Manager users. View product images while entering selections. If you are a user of Dancik's Image Builder<sup>®</sup> product, you can also display any item on the selection sheet in photo-realistic room scenes.



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● **It's All Connected.<sup>®</sup>**