

SELECTION SHEET MANAGER[®]

Close more sales via better management of your showrooms and customer selections

Provide your showroom staff with a tool designed for their unique needs

- **Create, print, store, and analyze selections**
- **Personalized appointment calendar**
- **Pop-up reminders**

The typical showroom closes only a small percentage of its sales opportunities. Dancik's Selection Sheet Manager enables you to track every customer selection, follow up when required, and increase your closing rate.

Ideal for laptops and hand-held tablet PC's.



Showroom selections are often stored on paper for months before they are finalized and ordered. Selection Sheet Manager eliminates the hassles long associated with selections.

Selection Sheet Repository

Selection Sheet Manager removes the need to hand-write or hand-extend selections. Locate a selection, regardless of which store or showroom originally handled it. Find selections based on nearly any criteria - customer, salesperson, contractor, designer, builder, architect.

Selection Sheet Analysis

This feature allows you to see which products are selected the most and which selections need follow up, and why.

Select by Room/Area

Customers can have their selections organized and sub-totaled by room and area - even personalized with their own designated name for each room. Because customers often can't decide among their favorite colors and designs, you can store multiple selections for each room until customers are ready to make a final selection.

Documents

You can generate customizable selection sheet documents with the option to include product images and prices. Select any pricing level so selection sheets may be given to builders, contractors and homeowners - each with their own prices.

Integration

Selections can be automatically converted to orders. You can view inventory and product specifications, which reside in the Dancik Enterprise System, yet are fully integrated and accessible to Selection Sheet Manager users. View product images while entering selections. If you are a user of Dancik's Image Builder[®] product, you can also display any item on the selection sheet in photo-realistic room scenes.



DANCIKINTERNATIONAL

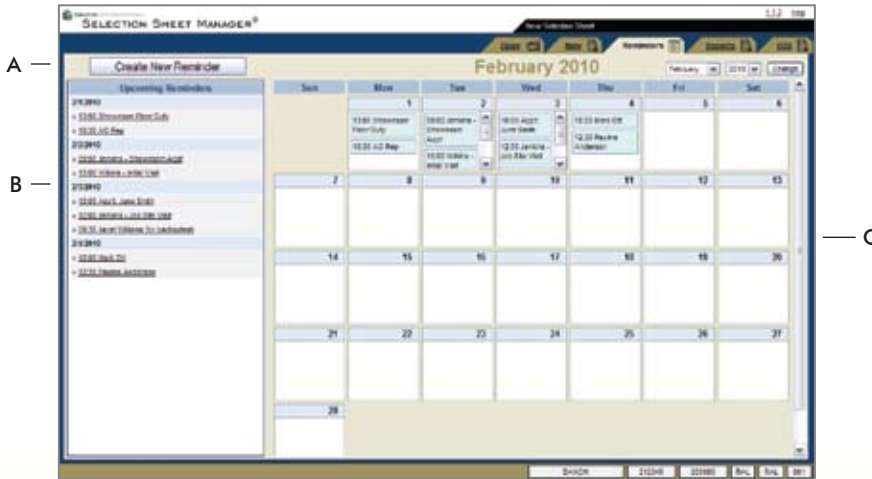
919.379.3800 info@dancik.com www.dancik.com

● **It's All Connected.[®]**

Dancik Selection Sheet Manager® Features



Reminders Screen

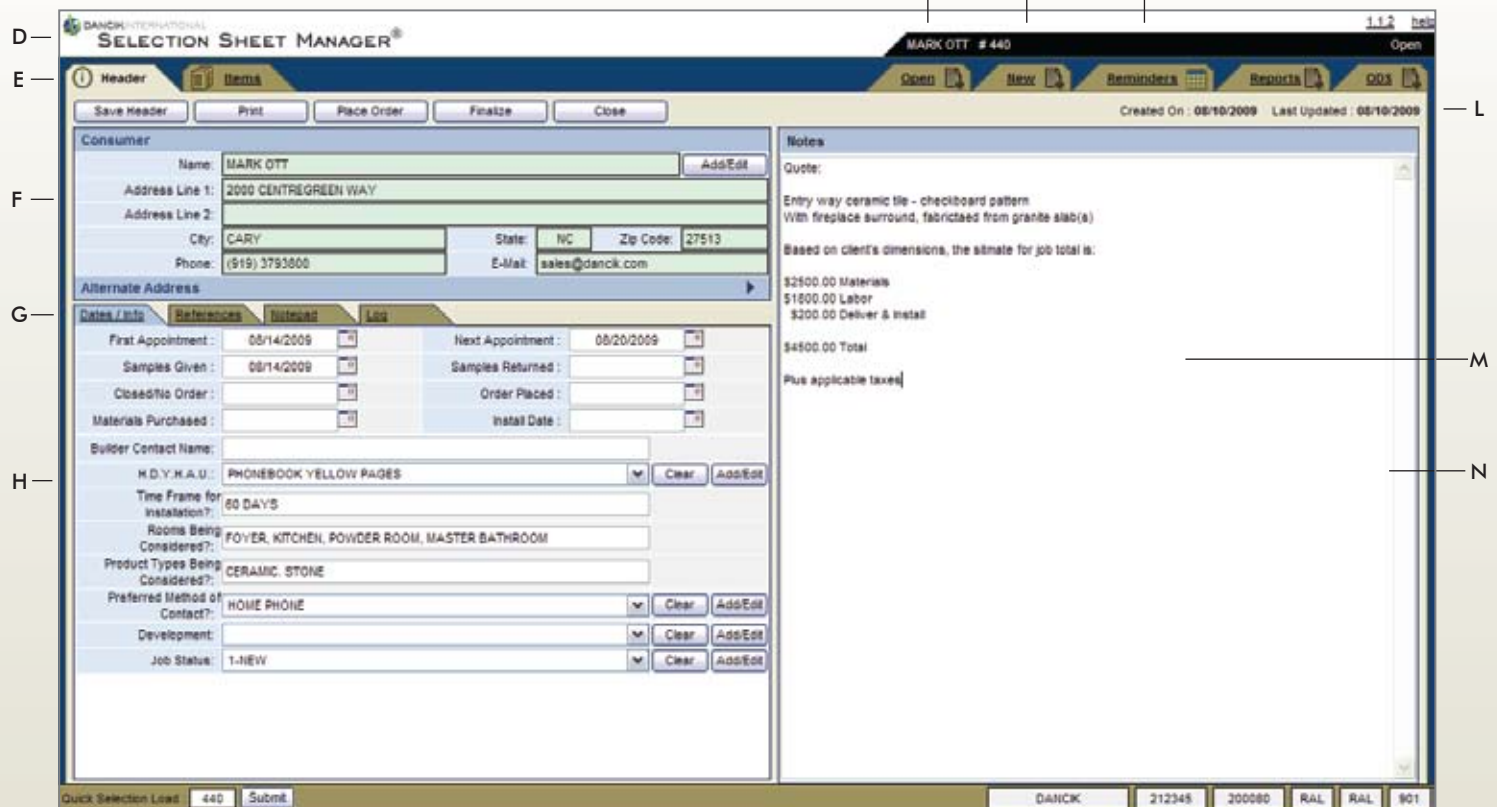


Contact us by phone at
919.379.3800

Or email us at
info@dancik.com

Or visit us online at
http://www.dancik.com

Header Information Screen



- A. The first thing salespeople see is their calendar screen which includes the ability to create new reminders.
- B. Summary list of all upcoming reminders.
- C. Calendar view displays reminders for each salesperson.
- D. Your logo here
- E. Tabs for header and detail information

- F. Client Information
- G. Tabs for job dates and information, user-defined list of references (can include Builder, Contractor, Designer, etc.), an internal notepad not seen by customer, and a log of all changes made to the selection file.
- H. Job Information - All fields can be labeled by you, for your specific needs
- I. Find old selections

- J. Create new selections
- K. See and create reminders
- L. Important dates
- M. Key selections, estimates, and quotes in "Letter Format", or use the "Items" page to key selections by room and item
- N. Can copy notes from previous entries

Dancik Selection Sheet Manager® Features



Details/Items Information Screen

| Room Type | Room Area | Seq# | Mfgr | ProdLine | Item# | Item Description |
|---------------|-----------|------|------|----------|---------------|-------------------------|
| MAIN BATHROOM | FLOOR | 0 | REX | ECO | REXECBR12 | ECHO CANYON BRYCE 12X12 |
| KITCHEN | FLOOR | 1 | FLT | ANK | FLT16065N4449 | ANKARA BLACK 5N-4449 * |
| FOYER | FLOOR | 2 | REX | ECO | REXECBR12 | ECHO CANYON BRYCE 12X12 |
| | | 3 | REX | ECO | REXECBR1215 | ECHO CANYON BRYCE 12X15 |

- A. Add Items to Selection Sheet
- B. Search for products
- C. Enter special instructions
- D. Control the sequence in which items display and print
- E. Links to "back-end" information: Inventory, Prices and Product Information. You can also view a product image if available.
- F. Link to Image Builder® (if Dancik's Image Builder system also installed)
- G. Show or hide prices
- H. Place orders onto 'back-end' system
- I. Project Details by Room and Area
- J. Items to be ordered, including labor
- K. Available options menu for individual line items.
- L. Scroll for more information (including notes, prices, etc.)

For more information on Selection Sheet Manager, contact Dancik International today at 919.379.3800 or email us at info@dancik.com.



● It's All Connected.®